

**LITE-ON TECHNOLOGY CORPORATION**

A World-Class Company Striving for Excellence

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# Lite-On Technology

## Q4 2012 Results Presentation



## Safe Harbor Notice

Lite-On Technology's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.

# 4Q12 Results

<i>In NT Millions</i>	4Q12		3Q12		QoQ	4Q11		YoY
	Amount	%	Amount	%	%	Amount	%	%
<b>Net Sales</b>	<b>32,060</b>	<b>100.0</b>	<b>31,294</b>	<b>100.0</b>	<b>2.4</b>	<b>29,069</b>	<b>100.0</b>	<b>10.3</b>
<b>COGS</b>	<b>27,715</b>	<b>86.4</b>	<b>27,187</b>	<b>86.9</b>	<b>1.9</b>	<b>25,365</b>	<b>87.3</b>	<b>9.3</b>
<b>Gross Profit</b>	<b>4,345</b>	<b>13.6</b>	<b>4,108</b>	<b>13.1</b>	<b>5.8</b>	<b>3,704</b>	<b>12.7</b>	<b>17.3</b>
<b>Operating Expense</b>	<b>2,331</b>	<b>7.3</b>	<b>2,214</b>	<b>7.1</b>	<b>5.3</b>	<b>2,112</b>	<b>7.3</b>	<b>10.4</b>
<b>Operating Profit</b>	<b>2,014</b>	<b>6.3</b>	<b>1,894</b>	<b>6.1</b>	<b>6.4</b>	<b>1,592</b>	<b>5.5</b>	<b>26.5</b>
<b>Other Income/Expense</b>	<b>560</b>	<b>1.7</b>	<b>378</b>	<b>1.2</b>	<b>48.3</b>	<b>217</b>	<b>0.7</b>	<b>158.2</b>
<b>Profit Before Tax</b>	<b>2,574</b>	<b>8.0</b>	<b>2,271</b>	<b>7.3</b>	<b>13.3</b>	<b>1,809</b>	<b>6.2</b>	<b>42.3</b>
<b>Profit After Tax</b>	<b>2,308</b>	<b>7.2</b>	<b>1,982</b>	<b>6.3</b>	<b>16.5</b>	<b>1,496</b>	<b>5.1</b>	<b>54.3</b>
<b>After Tax EPS</b>	<b>1.02</b>		<b>0.88</b>			<b>0.67</b>		

Note : EPS figures are calculated based on the weighted average share count of 2,265M, 2,2264M, and 2,243M for 4Q12, 3Q12, and 4Q11 respectively.

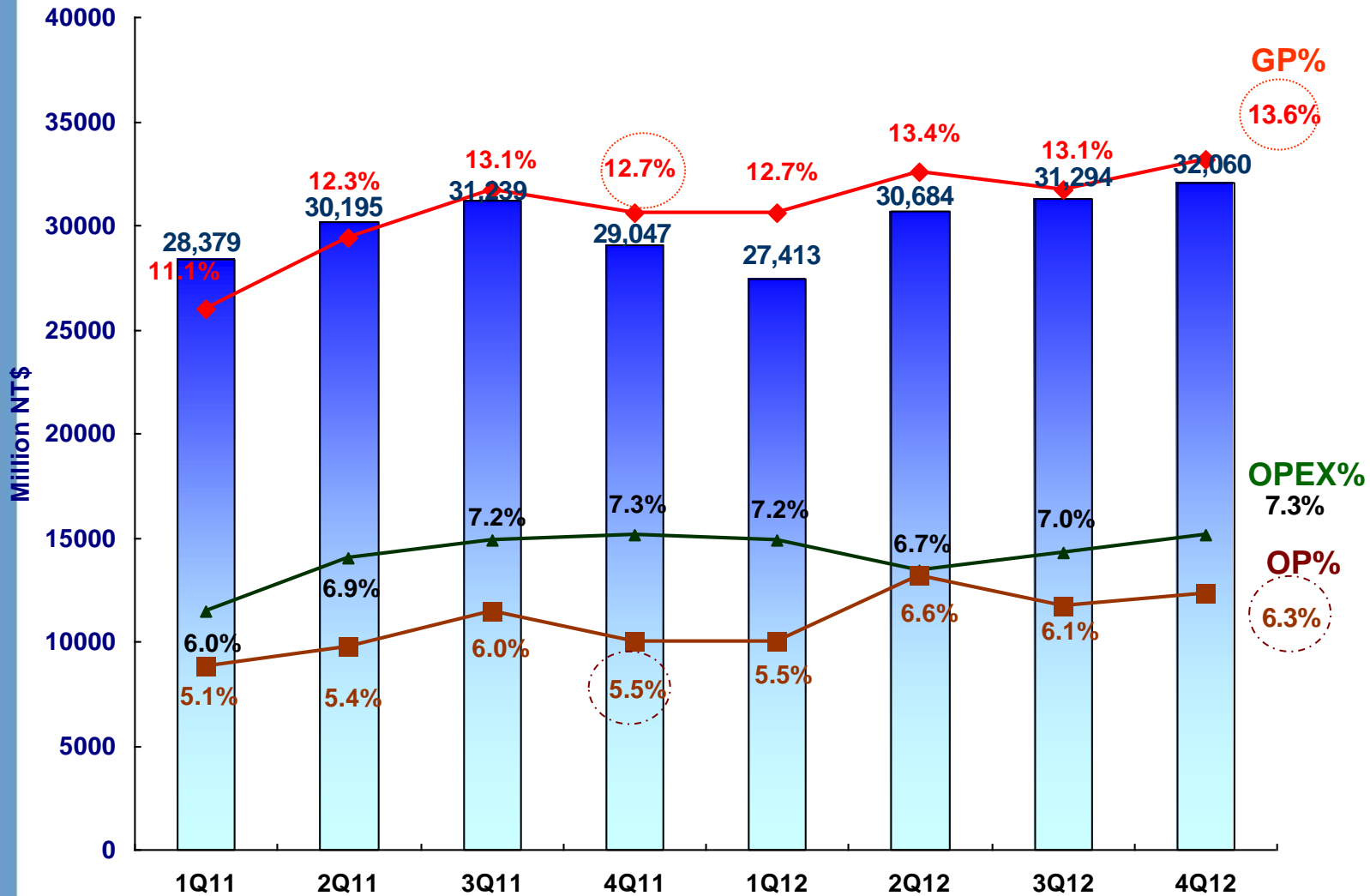
# 2012 Annual Results

<i>In NT Millions</i>	2012		2011		YoY
	Amount	%	Amount	%	%
Net Sales	121,452	100.0	118,882	100.0	2.2
COGS	105,423	86.8	104,214	87.7	1.2
Gross Profit	16,029	13.2	14,668	12.3	9.3
Operating Expense	8,579	7.1	8,139	6.8	5.4
Operating Profit	7,451	6.1	6,530	5.5	14.1
Other Income/Expense	1,236	1.0	1,891	1.6	-34.6
Profit Before Tax	8,685	7.2	8,421	7.1	3.1
Profit After Tax	7,535	6.2	7,226	6.1	4.3
After Tax EPS	3.33		3.22		

## Non-Operating Items

In NT\$ Millions	4Q12	2012
Net Interest	9	12
FX	18	11
Investment Income		
LOIT	331	1,120
Silitech	69	289
LOS	5	39
LOM	33	-412
Others	95	176
<b>Total</b>	<b>560</b>	<b>1,235</b>

# Profitable growth with margin expansion



# 4Q12 Balance Sheet

<i>In NT Millions</i>	4Q12		3Q12		4Q11	
	Amount	%	Amount	%	Amount	%
Cash & Equivalent	34,024	25%	30,637	24%	27,771	21%
Accounts Receivable	29,127	22%	27,959	21%	24,895	19%
Inventories	11,439	8%	10,859	8%	11,915	9%
<b>Total Assets</b>	<b>135,068</b>	<b>100%</b>	<b>130,058</b>	<b>100%</b>	<b>129,177</b>	<b>100%</b>
Short Term Debt	6,958	5%	7,240	6%	1,050	1%
Accounts Payable	39,718	29%	36,512	28%	37,269	29%
Long Term Debt	12,575	9%	13,087	10%	15,700	12%
<b>Total Liabilities</b>	<b>65,288</b>	<b>48%</b>	<b>62,778</b>	<b>48%</b>	<b>60,250</b>	<b>47%</b>
Equities	69,780	52%	67,280	52%	68,927	53%

## Key Indices

A/R Turnover Days	82	79	81
Inventory Turnover Days	31	30	38
CCC Days	13	17	9
Current Ratio (x)	1.49	1.48	1.52
Quick Ratio (x)	1.27	1.26	1.25
Net Cash (NT Millions)	14,490	10,310	11,020



# Lite-On Mobile 4Q12 Results

In € Millions	4Q12	3Q12	QoQ	4Q11	YoY
<b>Net Sales</b>	158.5	176.4	-10%	298.8	-47%
<b>COGS</b>	143.9	162.8	-12%	270.7	-47%
<b>Gross Profit</b>	14.6	13.6	7%	28.1	-48%
<b>Operating Expense</b>	10.6	10.4	2%	12.6	-16%
<b>Operating Profit</b>	4.0	3.2	25%	15.5	-74%
<b>O/OE</b>	(2.8)	(2.2)	-27%	0.7	--
<b>PBT</b>	1.2	1.0	20%	16.2	-93%
<b>PAT</b>	0.8	(1.5)	--	16.7	-95%
<b>Gross Profit %</b>	9.2%	7.7%		9.4%	
<b>Operating Expense %</b>	6.7%	5.9%		4.2%	
<b>Operating Profit %</b>	2.5%	1.8%		5.2%	



# Lite-On Mobile 2012 Results

In € Millions	2012	2011	YoY
Net Sales	705.2	727.6	-3%
COGS	659.8	649.7	2%
Gross Profit	45.4	77.9	-42%
Operating Expense	42.1	46.4	-9%
Operating Profit	3.3	31.5	-90%
O/OE	(10.5)	(12.3)	15%
PBT	(7.2)	19.2	--
PAT	(10.8)	13.4	--
Gross Profit %	6.4%	10.7%	
Operating Expense %	6.0%	6.4%	
Operating Profit %	0.5%	4.3%	



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**Thank You!**