

# **1Q18 Earnings Conference**

**LITE-ON Technology**

**2018/4/27**



# Safe Harbor Notice

- LITE-ON Technology's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- ***The numbers of the presentation are prepared under IFRS.***

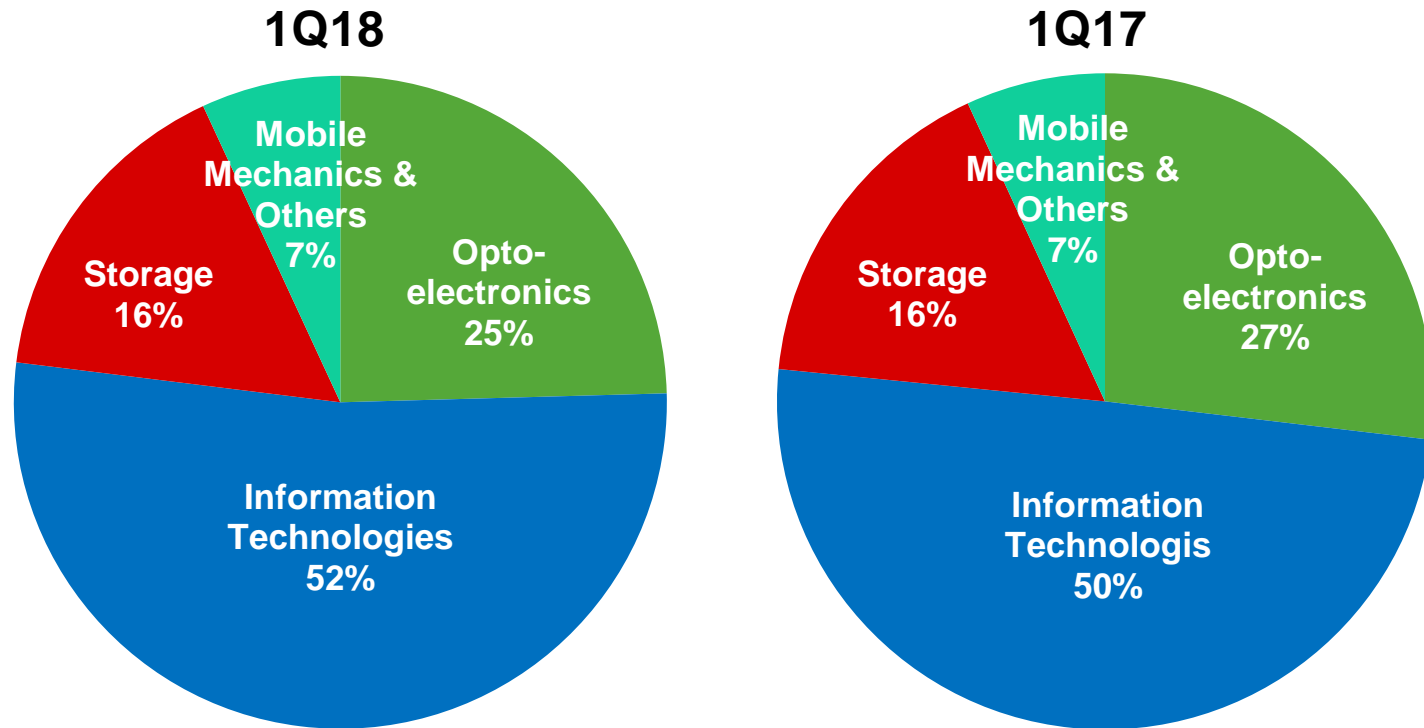
# 1Q18 Results

<i>In NT Millions</i>	1Q18		4Q17		QoQ	1Q17		YoY
	Amount	%	Amount	%	%	Amount	%	%
<b>Net Sales</b>	48,534	100.0	54,160	100.0	-10	51,352	100.0	-5
<b>COGS</b>	43,132	88.9	46,969	86.7	-8	44,659	87.0	-3
<b>Gross Profit</b>	5,402	11.1	7,191	13.3	-25	6,692	13.0	-19
<b>Operating Expense</b>	4,615	9.5	4,915	9.1	-6	4,639	9.0	-1
<b>Operating Profit</b>	786	1.6	2,276	4.2	-65	2,053	4.0	-62
<b>Other Income</b>	651	1.3	807	1.5	-19	420	0.8	55
<b>Profit Before Tax</b>	1,438	3.0	3,083	5.7	-53	2,473	4.8	-42
<b>Income Tax Expense</b>	-392	-0.8	-789	-1.5	-50	-625	-1.2	-37
<b>Non-Controlling Interest</b>	4	0.0	-4	0.0	-	-135	-0.3	-
<b>Profit Attributable to Parent</b>	1,041	2.1	2,298	4.2	-55	1,982	3.9	-47
<b>After Tax EPS</b>	0.45		0.99			0.85		
<b>Shares:(mm shares)</b>	2,324		2,324			2,324		

# Other Incomes/Other Expenses

In NT\$ Millions	<b>1Q18</b>
Net Interest	193
FX	242
Others	216
<b>Total OIOE</b>	<b>651</b>

# Revenue Contribution by Segment



<b>Opto-electronics</b>	LED Components & Lighting Products, Camera Modules and Automotive Electronics
<b>Information Technologies</b>	Products used in Server, Networking Devices, NB, Tablets, DT and Multifunction Peripheral
<b>Storage</b>	Optical Disk Drives and Solid State Drives.
<b>Mobile Mechanics &amp; Others</b>	Mechanical Products for Mobile Devices and Others

# Revenue by Segment

*In NT Millions*

Revenue By Segment	1Q18	1Q17	YoY
Opto-electronics	11,922	13,796	-14%
Information Technologies	25,427	25,525	0%
Storage	7,835	8,503	-8%
Mobile Mechanics & Others	3,350	3,527	-5%

# Operating Profit by Segment

*In NT Millions*

OP by Segment	1Q18	1Q17	YoY
Opto-electronics	169	517	-67%
Information Technologies	723	1,565	-54%
Storage	417	685	-39%
Mobile Mechanics & Others	(288)	(523)	45%

# Balance Sheet

<i>In NT millions</i>	1Q18		4Q17		1Q17	
	Amount	%	Amount	%	Amount	%
Cash & Equivalent	61,406	32%	57,784	30%	64,131	33%
Accounts Receivable	49,105	26%	52,038	27%	48,404	25%
Inventories	28,293	15%	28,313	15%	25,697	13%
Current Assets	145,902	76%	145,063	76%	143,460	74%
Total Assets	191,193	100%	189,996	100%	194,876	100%
Short Term Debt	34,329	18%	30,172	16%	24,845	13%
Accounts Payable	52,591	28%	56,153	30%	53,232	27%
Current Liabilities	113,788	60%	114,597	60%	106,925	55%
Long Term Debt	0	0%	0	0%	7,209	4%
Total Liabilities	115,685	61%	116,228	61%	116,931	60%
Equities	75,508	39%	73,767	39%	77,945	40%
<b>Key Indices</b>						
Current Ratio (x)	1.28		1.27		1.34	
Quick Ratio (x)	1.03		1.03		1.10	
Net Cash (NT Millions)	27,078		27,612		32,077	



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**Thank You!**