

4Q17 Earnings Conference

LITE-ON Technology

2018/2/27



Safe Harbor Notice

- LITE-ON Technology's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- ***The numbers of the presentation are prepared under IFRS.***

4Q17 Results

<i>In NT Millions</i>	4Q17		3Q17		QoQ	4Q16		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	54,160	100.0	55,992	100.0	-3	63,263	100.0	-14
COGS	46,969	86.7	49,127	87.7	-4	54,563	86.2	-14
Gross Profit	7,191	13.3	6,865	12.3	5	8,700	13.8	-17
Operating Expense	4,915	9.1	5,071	9.1	-3	4,381	6.9	12
Operating Profit	2,276	4.2	1,794	3.2	27	4,320	6.8	-47
Other Income/Expense	807	1.5	-6,506	-11.6	-	-605	-1.0	-
Profit Before Tax	3,083	5.7	-4,712	-8.4	-	3,715	5.9	-17
Income Tax Benefit/ Exp.	-789	-1.5	1,313	2.3	-	-1,138	-1.8	31
Non-Controlling Interest	-4	0.0	20	0.0	-	-15	0.0	71
Profit Attributable to Parent	2,298	4.2	-3,419	-6.1	-	2,591	4.1	-11
After Tax EPS	0.99		(1.47)			1.11		
Shares:(mm shares)	2,324		2,324			2,323		

2017 Results

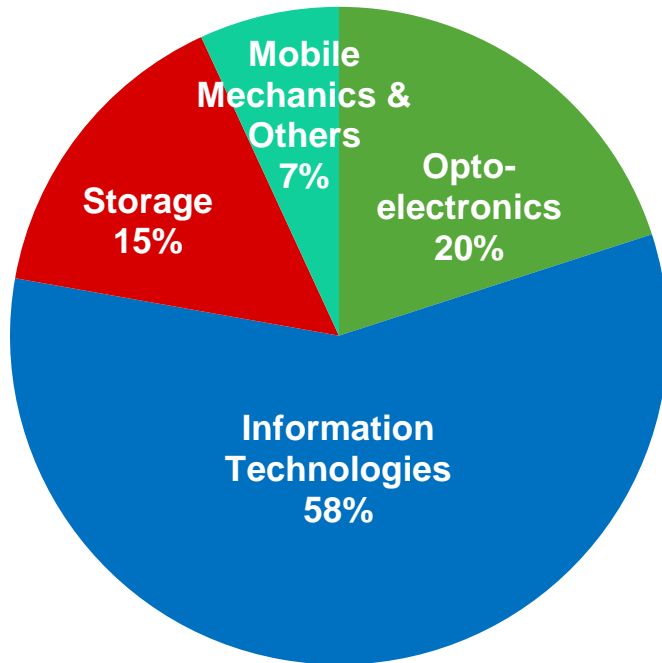
<i>In NT Millions</i>	2017		2016		YoY
	Amount	%	Amount	%	%
Net Sales	214,564	100.0	229,572	100.0	-7
COGS	186,855	87.1	198,313	86.4	-6
Gross Profit	27,710	12.9	31,258	13.6	-11
Operating Expense	19,366	9.0	18,549	8.1	4
Operating Profit	8,344	3.9	12,709	5.5	-34
Other Income/Expense	-4,972	-2.3	-66	0.0	-
Profit Before Tax	3,372	1.6	12,643	5.5	-73
Income Tax Benefit/ Exp.	-740	-0.3	-3,270	-1.4	77
Non-Controlling Interest	2	0.0	-44	0.0	-
Profit Attributable to Parent	2,629	1.2	9,416	4.1	-72
After Tax EPS	1.13		4.05		
Shares:(mm shares)	2,324		2,323		

Other Incomes/Other Expenses

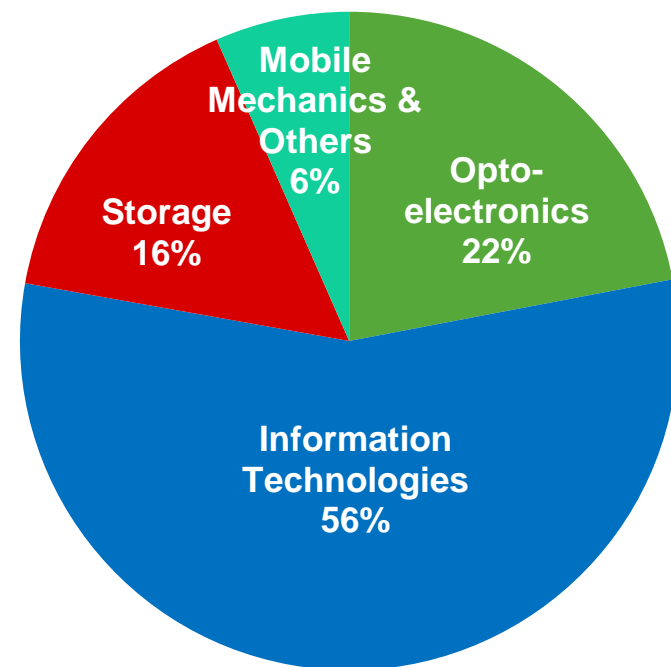
In NT\$ Millions	4Q17	2017
Net Interest	195	762
FX	168	568
Others	443	-6,303
Total OIOE	807	-4,972

Revenue Contribution by Segment

4Q17



3Q17



Opto-electronics	LED Components & Lighting Products, Camera Modules and Automotive Electronics
Information Technologies	Products used in Server, Networking Devices, NB, Tablets, DT and Multifunction Peripheral
Storage	Optical Disk Drives and Solid State Drives.
Mobile Mechanics & Others	Mechanical Products for Mobile Devices and Others

Revenue by Segment

In NT Millions

Revenue By Segment	4Q17	3Q17	QoQ
Opto-electronics	10,839	12,318	-12%
Information Technologies	31,295	31,249	0%
Storage	8,301	8,734	-5%
Mobile Mechanics & Others	3,724	3,690	1%

Operating Profit by Segment

In NT Millions

OP by Segment	4Q17	3Q17	QoQ
Opto-electronics	431	(474)	-
Information Technologies	1,634	1,981	-18%
Storage	613	986	-38%
Mobile Mechanics & Others	(220)	(469)	53%

Balance Sheet

<i>In NT millions</i>	4Q17		3Q17		4Q16	
	Amount	%	Amount	%	Amount	%
Cash & Equivalent	57,784	30%	66,319	33%	65,208	31%
Accounts Receivable	52,038	27%	52,357	26%	60,829	29%
Inventories	28,313	15%	29,735	15%	26,757	13%
Current Assets	145,063	76%	154,136	77%	157,924	75%
Total Assets	189,996	100%	199,346	100%	210,857	100%
Short Term Debt	30,172	16%	32,881	16%	22,277	11%
Accounts Payable	56,153	30%	57,904	29%	64,140	30%
Current Liabilities	114,597	60%	119,093	60%	116,321	55%
Long Term Debt	0	0%	7,201	4%	12,039	6%
Total Liabilities	116,228	61%	127,853	64%	131,576	62%
Equities	73,767	39%	71,493	36%	79,280	38%
Key Indices						
Current Ratio (x)	1.27		1.29		1.36	
Quick Ratio (x)	1.02		1.05		1.13	
Net Cash (NT Millions)	27,612		26,237		30,892	

Thank You!