

# **3Q17 Earnings Conference**

**LITE-ON Technology**

**2017/10/30**



# Safe Harbor Notice

- LITE-ON Technology's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- ***The numbers of the presentation are prepared under IFRS.***

# 3Q17 Results

<i>In NT Millions</i>	3Q17		2Q17		QoQ	3Q16		YoY
	Amount	%	Amount	%	%	Amount	%	%
Net Sales	55,992	100.0	53,061	100.0	6	62,678	100.0	-11
COGS	49,127	87.7	46,099	86.9	7	53,533	85.4	-8
Gross Profit	6,865	12.3	6,962	13.1	-1	9,144	14.6	-25
Operating Expense	5,071	9.1	4,741	8.9	7	5,172	8.3	-2
Operating Profit	1,794	3.2	2,220	4.2	-19	3,972	6.3	-55
Other Income/Expense	-6,506	-11.6	307	0.6	-	177	0.3	-
Profit Before Tax	-4,712	-8.4	2,528	4.8	-	4,149	6.6	-
Income Tax Benefit/ Exp.	1,313	2.3	-639	-1.2	-	-971	-1.5	-
Non-Controlling Interest	20	0.0	121	0.2	-	4	0.0	-
Profit Attributable to Parent	-3,419	-6.1	1,767	3.3	-	3,175	5.1	-
After Tax EPS	(1.47)		0.76			1.37		
Shares:(mm shares)	2,324		2,324			2,323		

# 9M17 Results

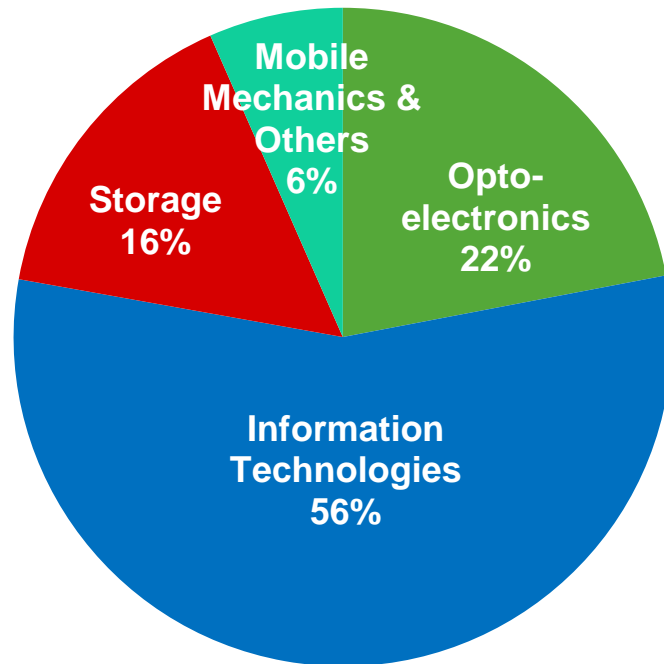
<i>In NT Millions</i>	9M17		9M16		YoY
	Amount	%	Amount	%	%
Net Sales	160,404	100.0	166,309	100.0	-4
COGS	139,886	87.2	143,751	86.4	-3
Gross Profit	20,519	12.8	22,558	13.6	-9
Operating Expense	14,451	9.0	14,168	8.5	2
Operating Profit	6,068	3.8	8,390	5.0	-28
Other Income/Expense	-5,779	-3.6	538	0.3	-
Profit Before Tax	289	0.2	8,928	5.4	-
Income Tax Benefit/ Exp.	48	0.0	-2,132	-1.3	-
Non-Controlling Interest	6	0.0	-29	0.0	-
Profit Attributable to Parent	331	0.2	6,825	4.1	-
After Tax EPS	0.14		2.94		
Shares:(mm shares)	2,324		2,323		

# Other Incomes/Other Expenses

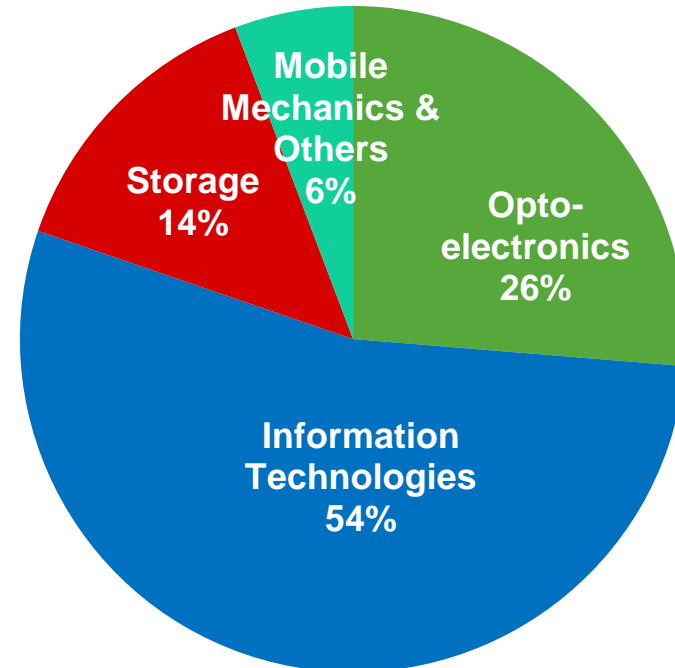
In NT\$ Millions	3Q17	9M17
Net Interest	216	567
FX	137	400
Others	-6,859	-6,745
Total OIOE	-6,506	-5,779

# Revenue Contribution by Segment

3Q17



2Q17



<b>Opto-electronics</b>	LED Components & Lighting Products, Camera Modules and Automotive Electronics
<b>Information Technologies</b>	Products used in Server, Networking Devices, NB, Tablets, DT and Multifunction Peripheral
<b>Storage</b>	Optical Disk Drives and Solid State Drives.
<b>Mobile Mechanics &amp; Others</b>	Mechanical Products for Mobile Devices and Others

# Revenue by Segment

*In NT Millions*

Revenue By Segment	3Q17	2Q17	QoQ
Opto-electronics	12,318	13,952	-12%
Information Technologies	31,249	28,638	9%
Storage	8,734	7,419	18%
Mobile Mechanics & Others	3,690	3,053	21%

# Operating Profit by Segment

*In NT Millions*

OP by Segment	3Q17	2Q17	QoQ
Opto-electronics	(474)	668	-
Information Technologies	1,981	1,540	29%
Storage	986	896	10%
Mobile Mechanics & Others	(469)	(704)	33%



# Balance Sheet

<i>In NT millions</i>	3Q17		2Q17		3Q16	
	Amount	%	Amount	%	Amount	%
Cash & Equivalent	66,319	33%	62,834	31%	69,568	33%
Accounts Receivable	52,357	26%	52,577	26%	54,873	26%
Inventories	29,735	15%	27,352	14%	29,299	14%
Current Assets	154,136	77%	148,315	74%	159,139	75%
Total Assets	199,346	100%	199,631	100%	213,018	100%
Short Term Debt	32,881	16%	24,536	12%	30,565	14%
Accounts Payable	57,904	29%	55,536	28%	60,417	28%
Current Liabilities	119,093	60%	115,328	58%	119,279	56%
Long Term Debt	7,201	4%	7,204	4%	13,193	6%
Total Liabilities	127,853	64%	125,548	63%	135,586	64%
Equities	71,493	36%	74,083	37%	77,432	36%
<b>Key Indices</b>						
Current Ratio (x)	1.29		1.29		1.33	
Quick Ratio (x)	1.04		1.06		1.09	
Net Cash (NT Millions)	26,237		31,095		25,809	

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**Thank You!**