

# **1Q20 Earnings Conference**

**LITE-ON Technology**

***April 29<sup>th</sup>, 2020***



# Safe Harbor Notice

- LITE-ON Technology's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- ***The numbers of the presentation are prepared under IFRS.***

# 1Q20 Results

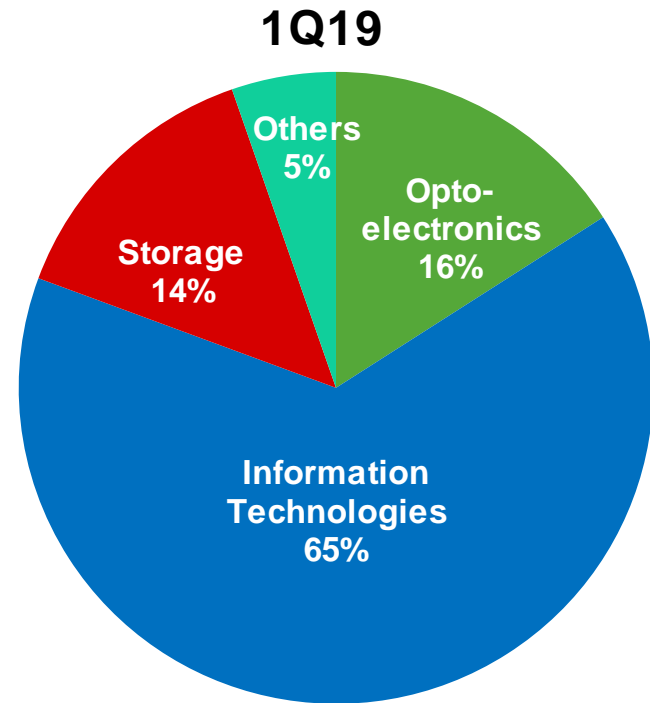
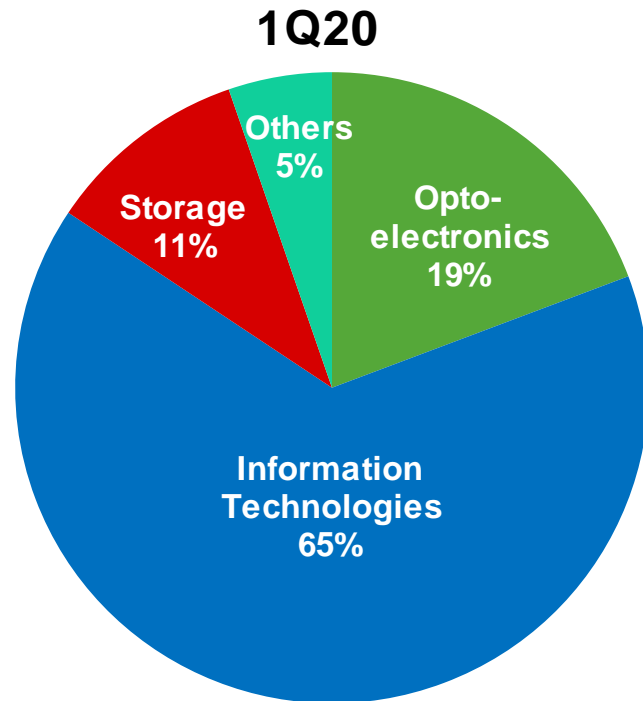
| <i>In NT Millions</i>         | 1Q20   |        | 4Q19   |       | QoQ | 1Q19   |       | YoY |
|-------------------------------|--------|--------|--------|-------|-----|--------|-------|-----|
|                               | Amount | %      | Amount | %     | %   | Amount | %     | %   |
| Net Sales                     | 32,576 | 100.0  | 44,155 | 100.0 | -26 | 41,173 | 100.0 | -21 |
| COGS                          | 27,859 | 85.5   | 37,014 | 83.8  | -25 | 35,767 | 86.9  | -22 |
| Gross Profit                  | 4,717  | 14.5 * | 7,141  | 16.2  | -34 | 5,406  | 13.1  | -13 |
| Operating Expense             | 3,965  | 12.2   | 4,571  | 10.4  | -13 | 4,252  | 10.3  | -7  |
| Operating Profit              | 752    | 2.3 *  | 2,571  | 5.8   | -71 | 1,155  | 2.8   | -35 |
| Other Income/ Expense         | 960    | 2.9    | 607    | 1.4   | 58  | 782    | 1.9   | 23  |
| Profit Before Tax             | 1,713  | 5.3    | 3,177  | 7.2   | -46 | 1,937  | 4.7   | -12 |
| Income Tax Expense            | 394    | 1.2    | 752    | 1.7   | -48 | 465    | 1.1   | -15 |
| Non-Controlling Interest      | -254   | -0.8   | 18     | 0.0   | -   | 7      | 0.0   | -   |
| Profit Attributable to Parent | 1,572  | 4.8    | 2,407  | 5.5   | -35 | 1,465  | 3.6   | 7   |
| After Tax EPS                 | 0.68   |        | 1.03   |       |     | 0.63   |       |     |
| Shares (mm shares)            | 2,324  |        | 2,324  |       |     | 2,324  |       |     |

\* Note: Negative impact to GPM/ OPM of 0.2/ 0.4 ppt from Silitech's Re-org loss.

# Other Incomes/ Other Expenses

| In NT\$ Millions  | <b>1Q20</b> |
|-------------------|-------------|
| Net Interest      | 280         |
| FX                | 327         |
| Others            | 353         |
| <b>Total OIOE</b> | <b>960</b>  |

# Revenue Contribution by Segment



|                                 |   |
|---------------------------------|---|
| <b>Opto-electronics</b>         | LED Components & Lighting Products, Camera Modules and Automotive Electronics             |
| <b>Information Technologies</b> | Products used in Server, Networking Devices, NB, Tablets, DT and Multifunction Peripheral |
| <b>Storage</b>                  | Optical Disk Drives and Solid State Drives  |
| <b>Others</b>                   | Other products not yet reaching quantitative thresholds                                   |

# Revenue by Segment

*In NT Millions*

| Revenue By Segment       | 1Q20   | 1Q19   | YoY  |
|--------------------------|--------|--------|------|
| Opto-electronics         | 6,272  | 6,556  | -4%  |
| Information Technologies | 21,208 | 26,645 | -20% |
| Storage                  | 3,375  | 5,782  | -42% |
| Others                   | 1,721  | 2,189  | -21% |

# Operating Profit by Segment

*In NT Millions*

| OP by Segment            | 1Q20  | 1Q19  | YoY  |
|--------------------------|-------|-------|------|
| Opto-electronics         | 614   | 130   | 371% |
| Information Technologies | 936   | 1,510 | -38% |
| Storage                  | (61)  | 14    | -    |
| Others                   | (194) | (167) | -16% |

# Balance Sheet

| <i>In NT millions</i>      | 1Q20           |             | 4Q19           |             | 1Q19           |             |
|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|
|                            | Amount         | %           | Amount         | %           | Amount         | %           |
| Cash & Equivalent          | 72,491         | 41%         | 67,639         | 36%         | 62,441         | 34%         |
| Accounts Receivable        | 27,622         | 16%         | 38,079         | 20%         | 35,550         | 20%         |
| Inventories                | 21,269         | 12%         | 23,647         | 13%         | 26,552         | 15%         |
| <b>Current Assets</b>      | <b>135,928</b> | <b>78%</b>  | <b>146,853</b> | <b>79%</b>  | <b>141,238</b> | <b>77%</b>  |
| <b>Total Assets</b>        | <b>175,124</b> | <b>100%</b> | <b>186,633</b> | <b>100%</b> | <b>182,309</b> | <b>100%</b> |
| Short Term Debt            | 31,946         | 18%         | 30,434         | 16%         | 24,758         | 14%         |
| Accounts Payable           | 35,615         | 20%         | 44,304         | 24%         | 41,527         | 23%         |
| <b>Current Liabilities</b> | <b>105,007</b> | <b>60%</b>  | <b>109,398</b> | <b>59%</b>  | <b>102,128</b> | <b>56%</b>  |
| Long Term Debt             | 0              | 0%          | 0              | 0%          | 0              | 0%          |
| <b>Total Liabilities</b>   | <b>107,348</b> | <b>61%</b>  | <b>111,991</b> | <b>60%</b>  | <b>104,848</b> | <b>58%</b>  |
| <b>Equities</b>            | <b>67,776</b>  | <b>39%</b>  | <b>74,641</b>  | <b>40%</b>  | <b>77,461</b>  | <b>42%</b>  |

## Key Indices

|                        |        |        |        |
|------------------------|--------|--------|--------|
| Current Ratio (x)      | 1.29   | 1.34   | 1.38   |
| Quick Ratio (x)        | 1.09   | 1.14   | 1.12   |
| Net Cash (NT Millions) | 40,545 | 37,205 | 37,682 |



**Thank You!**